



## Lockheed Martin User Case Study

### The Customer

One of the world's major players for defense, security and aerospace innovation utilizes Statseeker to interrogate its network, with superb results and outstanding cost savings.

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“Statseeker effectively helped us to configure end to end monitoring across our network and discover issues which were impacting mission critical service delivery and contract retention.”

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### About

As a global aerospace company with sales of USD \$46.1 billion in 2015 and 98,000 employees, the majority of their business is with the U.S. Department of Defense and the U.S. Federal Government agencies. In addition they provide military aircraft to all branches of the U.S. Armed Forces as well as military services and commercial operators in 40 nations.

Their operations comprise of aeronautics, missiles, fire control, space systems, mission systems and training - therefore, their network must be fully operational, secure and well performing at all times. This supports their strategic focus on delivering outstanding performance for stakeholders and customers, and positioning their operations for the future.

### The Challenge

With an aging network supporting mission critical services pivotal to service delivery and contract retention, this customer struggled to find the root cause of intermittent issues that plagued their service dependability.

By deploying Statseeker and configuring monitoring end to end across their network, within just one week this customer uncovered the root cause of their issues. Statseeker helped uncover that they had intermittent VPN dropouts due to equipment and communication service over subscription.

“Investigating and uncovering this information without Statseeker would have been a lengthy process possibly requiring months of investigative effort and considerable expense.”

### Results

- ✓ Customer pinpointed the issue and ordered service and equipment upgrades to rectify the issues on their network.
- ✓ They saved on CAPEX and OPEX spend due to single server deployment and virtualization.
- ✓ Statseeker helps them to stay ahead of any possible problems with rapid alerting of any performance outside of their defined standard ranges.

“We continue to use **Statseeker** to ensure **service performance** and **operational stability across our entire networking environment.**”

Watch the [Statseeker Corporate Video](#).

